

CIFE Centre international de formation européenne
100 BERLIN BRUSSELES ROTTERDAM

RISK

WHAT IS RISK ALL ABOUT?

"CONVERTING RISKS INTO SPRINGBOARDS OF SUCCESS"

CIFE SEMINAR NICE MAY 6-8, 2020
MICHEL-HENRY BOUCHET

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CAN YOU PREDICT RISK?

RISK = UNCERTAINTY = INFORMATION DEFICIT

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2 TYPES OF CRISES:

► **Type 1 Crisis**

It emerges brutally, its timing cannot be anticipated, and it requires drastic adjustment

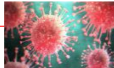
1. 1929 crisis
2. 1973 OPEC oil crisis
3. 12/2004 Asian tsunami
4. 2011 earthquake-driven Fukushima disaster
5. Twin Towers 1/11



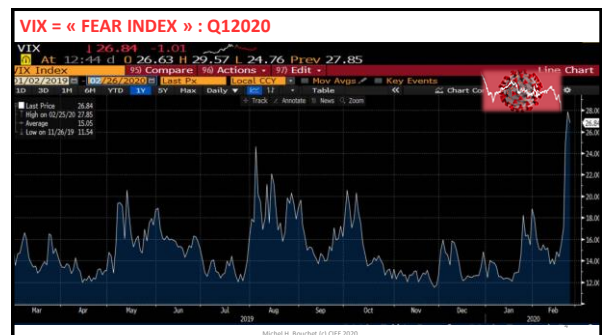
► **Type 2 Crisis**

It emerges brutally, it is unprecedented but probable, and it could have been expected

1. 1985 EMCs debt crisis
2. 1986 Chernobyl
3. 1999 Asian banking crisis
4. 2008 financial crisis
5. **Covid-19** (CIA 2005 report, Bill Gates 2015 TED talk, 2016 World Bank Facility, Obama 2016 pandemic report, 10/2019 Crimson Contagion planning exercise International Security Program)
6. (next) Environmental crisis?!



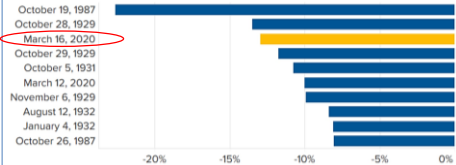
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ANTICIPATING ABRUPT STOCK MARKET DOWNTURNS WHAT IS THE ULTIMATE TRIGGER?

Biggest Dow losses of all time

Dow Jones Industrial Average's 10 largest one-day percentage drops



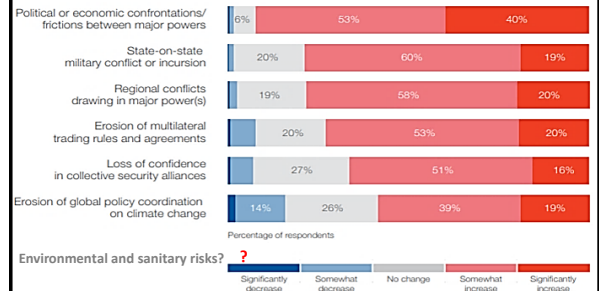
SOURCE: FactSet. Data as of market close on 3/16/2020.



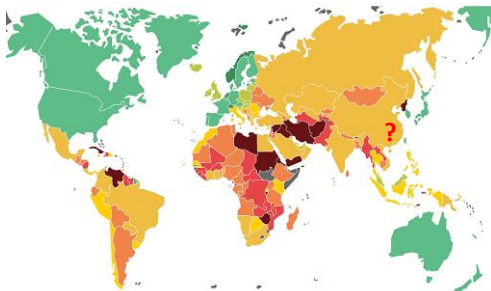
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2019 WEF SURVEY: RISKS ARE ABOUT TO INCREASE OR DECLINE IN 2020?



COFACE GLOBAL RISK MAP Q1 2020



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WHAT IS RISK?

► Risk stems from all the negative consequences of the Unknown

■ "Risk means more things can happen than will happen." Elroy Dimson

■ "Risk" derives from the early Italian *risicare* = "to dare" : risk is a **choice** rather than a fate.

(Peter L. Bernstein- *Against the Gods: The Remarkable Story of Risk*)

Risk is always related to Uncertainty!

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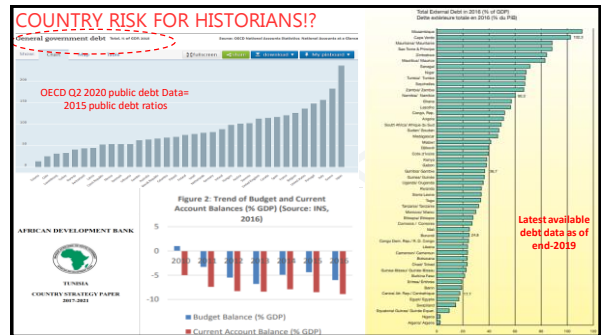
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► Risk stems from all the uncertainty regarding current or future situations, where information about the situation's outcome is **insufficient, lacking or wrong**

- Information availability = measure of risk (BOP, debt data, governance, corruption...)
- Information scarcity = taking action might produce negative and costly consequences (investigation time, transaction cost, delays...)

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RISK & UNCERTAINTY

► **Frank Knight: 1921** Risk stems from outcomes that are **unknown** but can be tackled with probability distribution....
Uncertainty stems from a deficit of information, hence randomness of results

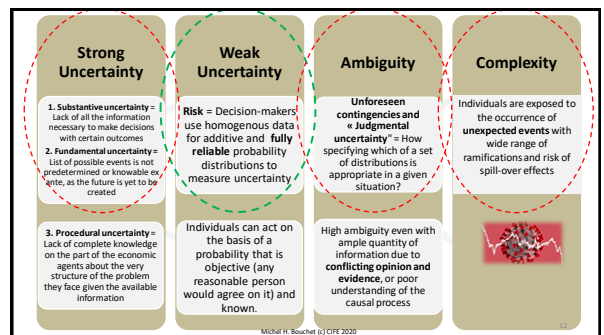
► **J.M. Keynes: (Treatise on Probability 1921):** **Non-linear nature** of risks and danger of expecting the future as simple projection of the past: Role of animal spirits in volatility spill-over and herd behavior

► **Harry Markowitz: 1959:** Risk = probability of loss = historical volatility in returns as measured by standard deviation or Beta.
But **risk diversification** and tolerance also matter!

► **Ulrich Beck: 2010:** « Global risk society where current decisions and technological developments trigger **long-term global impact** » (warming, terrorism, pollution, financial deregulation...)

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**ILLUSTRATION OF COUNTRY RISK EXAMPLES OF
EVENT UNCERTAINTY**


Country Risk Event	Strong uncertainty ?	Weak & measurable uncertainty ?	Ambiguity ?	Complexity ?
Economic events	FDI decision in post-Brexit UK	Exchange rate depreciation	Inflation decrease; growth slowdown	Sharp fall in oil prices Corona Virus
Socio-political events	Revolution, strikes and coup d'état	New market-oriented and pro-business government	High rate of electoral abstention	Upcoming elections; mounting corruption
Financial events	Nationalization of banking system	Interest-rate increase	Over-valuation of tech companies QE & ultra-low rates	External debt default
Spill-over events	Regional crisis contamination	US economic recession	€/USD volatility	Regional competitive devaluations Systemic crisis

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THE DISCOVERY OF RISK



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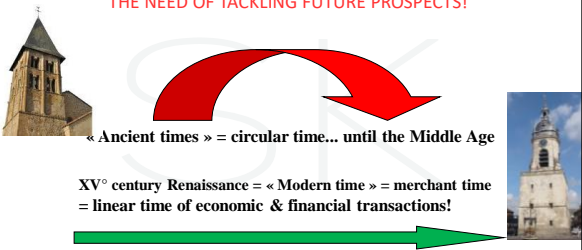


XIII° CENTURY: GRADUAL SHIFT FROM CIRCULAR TIME TO LINEAR TIME



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RISK HAS TO DO WITH **UNCERTAINTY** REGARDING THE FUTURE, HENCE
THE NEED OF TACKLING FUTURE PROSPECTS!



« Ancient times » = circular time... until the Middle Age

XV° century Renaissance = « Modern time » = merchant time
= linear time of economic & financial transactions!

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THE « DISCOVERY » OF RISK



Pascal 1654



Fermat 1654



Bernoulli 1705



Markowitz 1959




M. S. Sharpe 1960








B. Mandelbrot 1990

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THE DISCOVERY OF THE MEASURE OF RISK



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NICOLAS DE CONDORCET: 1765: PROBABILITY DISTRIBUTION AND STATISTICS (BEGINNING OF BIG DATA?)

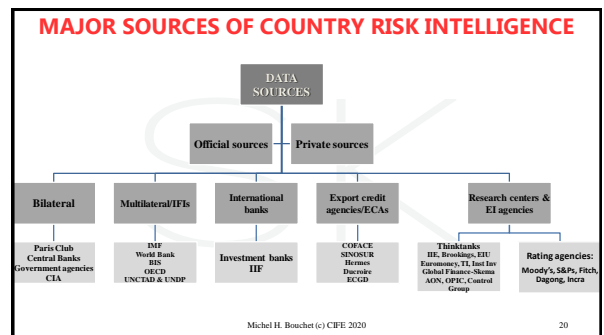
Robert Brown: Scottish botanist: in 1827, while examining grains of pollen suspended in water under a microscope, Brown observed minute particles ejected from the pollen grains, **executing a continuous jittery motion**

Jules Regnault (1863): « Le calcul des chances » : random walk model of stock price variations (good/bad speculation)

Louis Bachelier (1900): **stock price forecasting** is impossible due to endless number of influences though it is possible to study **probability distribution of price variations** (sigma) = volatility risk

Alfred Cowles (1933): forecasting stock market prices is impossible (large gap between actual stock prices and professional forecasting)

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INFORMATION SOURCES & ANALYSIS

IMF, World Bank, IFC & MIGA
 UNCTAD & UNDP
 Fed Reserve Bk of St Louis
 BIS, OECD, EBRD, EIB
 Coface, Euler-Hermes
 Moody's, S&P, Fitch, Dagong
 Euromoney, Institutional Investor
 CIA & US State Dept, ICRG
 Transparency International
 Hiscox, AON, Control Group
 DEFI www.developingfinance.org

BIS **DEFI** **OXFORD ECONOMICS**

Country ... Political Risk
La globalisation
Introduction à l'économie du monde
Country risk assessment
MANAGING COUNTRY RISK IN AN AGE OF GLOBALIZATION
Control Risks
Euler Hermes
COFACE
INTERNATIONAL MONETARY FUND
AON
THE WORLD BANK

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LOOKING TOWARD EARLY WARNING SIGNALS OF UPCOMING FINANCIAL AND SOCIO-POLITICAL CRISIS

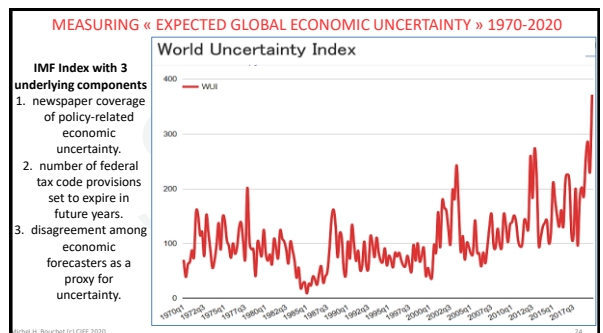
THE CANARI IN THE COAL MINE?

- ▶ IMF reports?
- ▶ Rating agencies?
- ▶ CDS prices?
- ▶ Stock market volatility
- ▶ Vix Index
- ▶ Spreads and yields
- ▶ Minsky's speculative bubbles and herd-instinct
- ▶ B. Mandelbrot's fractal geometry
- ▶ N. Taleb's Black Swans
- ▶ D. Sornette's Dragon-Kings (extreme events)
- ▶ Capital Flight?


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MEASURING « EXPECTED UNCERTAINTY »?

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BUT HOW TACKLING AN « ABNORMAL » RISK?
LARGE, ABRUPT, AND OUTSIDE THE STANDARD TOOLKIT OF RISK INDICATORS?

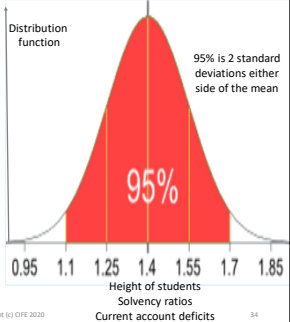


Gradual trend of mounting riskiness	Abrupt turmoil and crisis
<ul style="list-style-type: none"> Liquidity indicators Solvency ratios Ratings and rankings Surveys and polls Behavioral change Institutional weaknesses Growth slowdown <p>= « Gaussian law »</p>	<ul style="list-style-type: none"> War Coup d'état and Revolution Pandemic crisis (Ebola, HIV, Covid-19) Commodity crisis Sharp Exchange rate devaluation Bank run Global virus contamination Debt crisis and default Nationalization & confiscation <p>= « Fat tails and Black swans »</p>

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BELL-SHAPED CURVE
NORMAL
DISTRIBUTION AND FAT
TAILS?

As the number of discrete events increases, the function looks like a normal distribution
 Values < one standard deviation away from the mean account for 68% of the set



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FAT TAILS:
OUTSIDE THE
COMFORT
OF THE
« BELL
CURVE »

Good morning Britain. This is what happened to your currency while you were asleep.

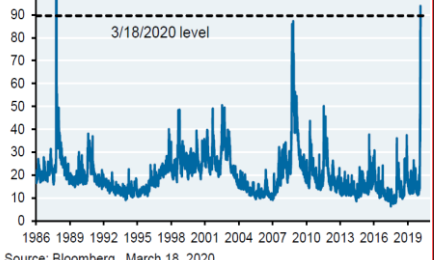
Sterling dives into uncharted waters
 Daily moves in the UK pound vs the US dollar (%)



Source: FT John Authors
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VOLATILITY
INDEX A POST
CRISIS -OUTBREAK
SIGNAL

S&P 100 implied volatility index
 Index level



Source: Bloomberg, March 18, 2020.
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BLACK SWANS AND DRAGON KINGS

- **Nassim Taleb's Black Swans:** Major catastrophes are just events that started small and did not stop growing to develop into extreme sizes. These events are **unpredictable!** Black Swans are quantified by heavy-tailed distributions of event sizes ("fat tails" in Gaussian distributions). These outliers are anomalies with an abnormal distance from other values in a random sample from a population.



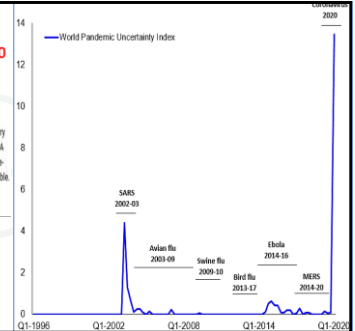
- **Sornette's Dragon Kings:** Very large in impact and born out of unique origins: non-linear systems. These **extreme events** are generated by herd-instinct, feedbacks, and unsustainable super-exponential acceleration before collapse. DKs are beyond the extrapolation of the fat tail distribution of the rest of the population. Their occurrences can be **diagnosed ex-ante**, bringing back responsibility and accountability.

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THE WORLD PANDEMIC UNCERTAINTY INDEX 1996-2020

Note: The WPU is the number of times that a word out of 100,000 in a given EU country report mentions the word uncertainty near a pandemic or epidemics. A higher number means higher global uncertainty around pandemics/epidemics and vice-versa. The numbers for 2020Q1 are based on the reports for March or the latest available. The WPU is a sub-index of the World Uncertainty Index (<https://www.worlduncertaintyindex.com/>)



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POWER LAWS AND EXTREME RISKS?

Power law probability distributions = Functional relationship between 2 quantities, where a relative change in one quantity results in a proportional relative change in the other quantity, independent of the initial size of those quantities: one quantity varies as a power of another.

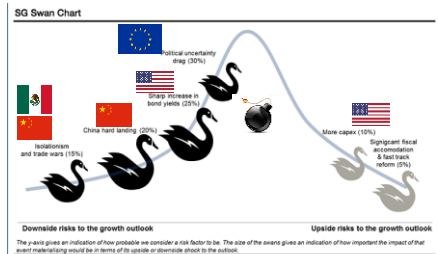
- Considering the area of a square in terms of the length of its side, if the length is doubled, the area is multiplied by a factor of four!
- Car exhaust is distributed according to a power-law among cars: very few cars contribute to most contamination
- Wealth gap and Pareto distribution: The net worth of Americans is distributed according to a power law with an exponent of 2 (the average income hides fat-tails!)
- Power-law distributions are plotted on doubly logarithmic axes, which emphasizes the upper tail region ("extreme events")
- Log-log plot and power-law graph of cumulative distribution of ranking of popularity: right= long tail and left= the few that dominate, also known as the 80-20 rule



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HOW DOES A GLOBAL BANK LIKE SOCIETE GENERALE MEASURE THE RISK OF « BLACK SWANS »?



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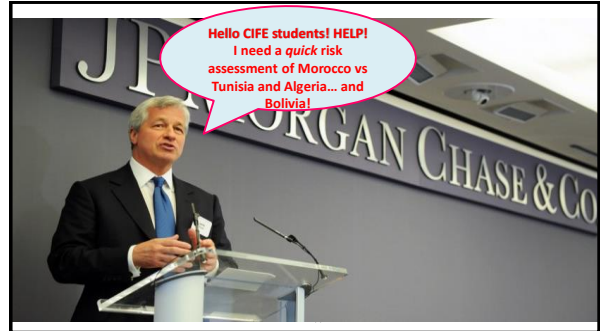
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CONCLUSION

- ▶ Transforming information into economic intelligence = Best risk mitigation strategy!

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COFACE + UNDP + TI + WORLD BANK= BETTER OFF IN TUNISIA OR IN ALGERIA?



TUNISIA

- ▶ GDP Per capita = \$11000
- ▶ HDI= 97
- ▶ Life expectancy f = 78
- ▶ Infant mortality= 13/1000
- ▶ Gender inequality: 0,28
- ▶ Doing Business= **78/190**
- ▶ Corruption = **74/180**





ALGERIA

- ▶ GDP Per capita=\$14000
- ▶ HDI= 83
- ▶ Life expectancy f= 75
- ▶ Infant mortality= 22/1000
- ▶ Gender inequality: 0,43
- ▶ Doing Business= **157/190**
- ▶ Corruption = **106/180**

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 MOROCCO	 BOLIVIA
▶ GDP per capita ppp= \$7500	▶ GDP per capita ppp= \$7500
▶ HDI = 123	▶ HDI = 118
▶ Life expectancy= 76	▶ Life expectancy= 69
▶ Gender inequality = 0,49	▶ Gender inequality = 0,49
▶ Infant mortality= 23,7/1000	▶ Infant mortality= 30/1000
▶ Doing Business = 53/190	▶ Doing Business = 150/190
▶ CPI corruption= 80/180	▶ CPI corruption= 123/180

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COUNTRY RISK ASSESSMENT IN AN AGE OF GLOBALIZATION?

Reliable and updated information

= Economic intelligence

→ **Robust risk analysis**

